



New World Realty

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**“Protecting Your Best interest in
Real Estate Transactions”**

Common Mistakes Made By Home Buyers

- * Not getting fully approved before going out to look at homes
- * Not having a recent loan/Mortgage approval letter (your rates can change weekly)
- * Co-signing for someone else's loan
- * Waiting too long to buy
- * Making a large purchase while in the process of buying a home (car, furniture, etc)
- * Thinking that you have to see everything on the market before deciding to buy
- * Not realizing that you can find the perfect home on the first day
- * Using a Lender who advertises super-low interest rates
- * Not knowing your credit score
- * Not knowing how your credit score will affect your ability to purchase a home
- * Telling everybody that you are going to buy a home (inner-circle jealousy)
- * Going to new construction or a for sale by owner without your Agent
- * Not getting a home inspection
- * Submitting a super-low ball offer and thinking that you will get the world's best deal
- * Working with multiple Agents – each person adds another week to the process
- * Not telling your Agent exactly what you 'do want' and 'don't want' in a home
- * Getting too emotional – buying a home is essentially a business transaction



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* Showing the seller your emotions – need to use a 'poker face'

Please contact me for assistance in avoiding mistake and Protecting your interest in home buying. I can be reached at 778-834-7853 or by e-mail at sunsharma@sunsharma.com